

WELCOME Risk Day Forum Rise of the Disruptors





Rise of the Disruptors

Tony Harb Director, InConsult



Not all disruptions are the same

Planned disruptions

Unplanned disruptions

Disruptive innovation/ Disruptive technology





Disruptions are not new, but... velocity is!

Gas lights which replaced candles 150yLightbulbs replaced gas lights 40yMotor vehicles replaced horse drawn carriages 30yTV shows replaced radio broadcasts 15yAeroplanes replaced ships 10y





Disruption is real



"Disruptive innovations are like missiles launched at your business. For 20 years we've described missile after missile that took aim and annihilated its target."

- Clayton M. Christensen, Professor at Harvard Business School

"Like other industries, I suspect there will be some disruption. The public sector won't be immune"

- John Lloyd, Australian Public Service Commissioner

"Technological change is one of the major disruptors facing the property/casualty insurance industry"

- David Sampson, President and CEO of the Property Casualty Insurers Association of America

"It's an exciting time to be alive, but not asleep at the wheel: the digital era can be a double-edged sword."

- Phil Ruthven, Chair of IBIS (Strategist and economic and social forecaster)



Disruptors are a real risk

Kodak \rightarrow Digital camera \rightarrow DSLR \rightarrow Smart phones Stage shows \rightarrow Cinema \rightarrow Video stores \rightarrow Video streaming Library \rightarrow Online books/Audio books Hotels/Motels/B&B \rightarrow Airbnb Taxis/Car Pools \rightarrow Uber Post \rightarrow Email \rightarrow SMS \rightarrow Social Messenger



Why is it happening?

- Disruptors see a gap \rightarrow opportunity to fill
- Low barrier to new entrants \rightarrow enabling technology/ software development e.g. NBN, Smartphones, Apps
- Sovereign risk/regulatory changes \rightarrow Supportive e.g. Uber
- New business models \rightarrow sharing economy e.g Trivago
- Macro economic conditions → Govt innovation strategy, Free Trade Agreement, Low interest rate
- Demographic changes \rightarrow Gen x, Gen Y, Millennials e.g. CISCO
- Social license to operate \rightarrow Acceptance e.g. Ashley Madison, Tinder



Implications... Need strategies to minimize disruption risk

Be vigilant - Set up a dedicated team to monitor disruptors...not just known competitors

Do not dismiss potential disruptive innovation or technology – Buy-out

Skunk Works Group - Dedicated team (not influenced by group think). Work unconventionally. Should be isolated, autonomous & independent to develop something quickly with minimal management constraints to disrupt or respond to disruption



Program

- 2:00 pm Welcome
- 2:05 pm Rise of the Disruptors and Implications for Organisations <u>Tony Harb</u> – Director, InConsult
- 2:15 pm Disruptive Innovation Frameworks to Minimise Risk and Maximise Opportunity <u>Adam Ryan</u> – CEO, Think Procurement and Co-Founder of Seek.com
- 3:00 pm Disrupting Financial Services Through People and Technology <u>Grant Burley</u> – CEO, Burley White & Co
- 3:30 pm Challenging the Market Leaders Innovation, Creativity and Risk Taking <u>Tony Moussa</u> – Managing Director, followit
- 4:00 pm Managing Disruptor Risks How InterContinental Hotels tackles Airbnb <u>Ruwan Peiris</u> – Director of Operations Australia, InterContinental Hotel Group
- 4:45 pm Forum Close & Door Prize
- 5:00 pm Networking Drinks & Canapés till 6:00pm

